

# KeyState Renewables, LLC

## Solar Finance Associate

### Job Summary

The Solar Finance Associate is responsible for supporting tax equity finance structuring, negotiations, execution, and project finance modeling, as well as financial planning and analysis support. Responsibilities will also include involvement in SOLCAP's asset management and fund & investor level reporting platforms.

### About our Company

The SOLCAP funds are a platform for community banks to invest solar tax equity in portfolios 2MWdc – 100MWdc solar projects and BESS. As the managing member of SOLCAP, KeyState Renewables facilitates, underwrites, and manages solar tax equity investments for community banks. Founded in 1991, KeyState provides community banks with independent and innovative investment, risk management, and regulatory compliance services. KeyState serves over 140 community and regional banks. Based in Las Vegas, NV, KeyState has additional offices in Wilmington, DE, Burlington, VT and Denver, CO.

[www.sol-cap.com](http://www.sol-cap.com)

[www.key-state.com](http://www.key-state.com)

### Duties and Responsibilities:

- Prepare timelines and responsibilities as structured transactions are identified
- Work with internal resource teams (business development, diligence, accounting) and external teams (legal, tax equity investors, advisors, independent engineers, appraisers, etc.) to establish and monitor workstreams
- Prepare financial analyses for contract negotiations and project investment decisions
- Support KeyState's business development team, who are responsible for securing long-term, tax equity commitments from investors
- Maintain existing and develop new relationships with renewable energy developers, building a predictable, reliable, and growing pipeline of projects to deploy SOLCAP's tax equity
- Support SOLCAP's asset management and fund & investor reporting platforms
- Develop and manage accurate and understandable financial models in MS Excel for internal and external audiences
- Promote a culture of innovation through process improvement initiatives, automation enhancements, and idea generation
- Provide leadership and direction and foster the development of employees and teams
- Prepare and enhance presentation materials for corporate management and project investors
- Produce short-term and long-term corporate profitability and cashflow forecasts for management and investors
- Other responsibilities as assigned

### Minimum Education, Skills and Qualifications:

- Bachelor's degree in Accounting, Finance, Economics or another related field. JD/Master's degree and/or CPA preferred
- Four years or more of related experience
- Proficient in financial modeling concepts
- Highly skilled with MS Excel, and skilled with other MS Office products including PowerPoint and Word
- Self-starter with a strong sense of ownership and responsibility
- Strong interpersonal skills and ability to effectively communicate **verbally and in writing**, and collaborate internally and externally
- Ability to effectively manage multiple deadlines and work in a fast-paced, rapidly changing environment
- Strong grasp of financial and accounting principles, basic grasp legal and scientific principals
- Attention to detail required

### Position Routinely Interfaces With:

- Corporate investors and their advisors
- External advisors and partners
- All KeyState team members, including executive management and ownership

**Position can work from any of KeyState offices (Las Vegas, NV; Wilmington, DE; Burlington, VT; Denver, CO) or remotely from home. Regular business travel required and frequent travel to Denver and/or Las Vegas initially**

At KeyState, we value all employees and job candidates as unique individuals, and we welcome the variety of experiences they bring to our company. As such, we have a strict non-discrimination policy. We believe everyone should be treated equally regardless of race, sex, gender identification, sexual orientation, national origin, native language, religion, age, disability, marital status, citizenship, genetic information, pregnancy, or any other characteristic protected by law